

Message Text

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21

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 RSC-01 /021 W

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R 280757Z JAN 75

FM AMEMBASSY BUCHAREST

TO SECSTATE WASHDC 1557

INFO AMEMBASSY BUDAPEST

AMEMBASSY SOFIA

AMEMBASSY VIENNA

UNCLAS BUCHAREST 0354

FOR COMMERCE OIM/SAD/CROSLEY

E.O. 11652: N/A

TAGS: BEXP, BU, HU, AU, RO

SUBJ: AGRICULTURAL CHEMICAL TECHNICAL SALES SEMINAR

FOLLOWING IS REPORT VARZARIU ADVANCE WORK VIENNA:

1. SCHEDULE:

THURSDAY MARCH 13, 1975

1005 ARRIVE VIENNA ON FLT OS408. TRANSPORTATION BY SEMINAR

MINIBUS TO IMPERIAL HOTEL.

1130 INFORMAL BRIEFING IN CHAIRMAN'S SUITE AT HOTEL.

1830 RECEPTION AT HOME OF U.S. ECONOMIC COMMERCIAL
COUNSELOR WITH ATTENDANCE BY MEMBERS OF U.S. EMBASSY, HUNGARIAN
ROMANIAN AND BULGARIAN EMBASSIES, E-W TRADE COMMERCIAL CENTER
AND LOCAL PRESS. A PHOTOGRAPHER WILL BE IN ATTENDANCE FOR PUB-
LICITY PICTURES.

2000 EVENING FREE.

FRIDAY MARCH 14

1000 BRIEFING AT COMMERCIAL CENTER AND REHEARSAL OF SEMINAR
PAPERS. PHOTOGRAPHER IN ATTENDANCE FOR PUBLICITY PICTURES.

1800 OPTIONAL VISIT TO "HEURIGER", IN VIENNA'S GRINZING SECTION
OF TOWN.

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SATURDAY MARCH 15

MORNING AND EARLY AFTERNOON LEFT OPEN FOR SHOPPING AND VISITING OF CITY.

1. TRANSPORTATION BY MINIBUS PROVIDED FROM HOTEL IMPERIAL TO AIRPORT.

1830 DEPARTURE FOR BUCHAREST ON FLT RO214.

2. ACCOMMODATIONS:

RESERVED 9 SINGLES FOR SEMINARY MEMBERS AT 800 SHILLINGS PER DAY EACH (\$48.20 AT 16.6 SHILL. PER DOLLAR). ALSO A SUITE WITH ADJACENT BEDROOM FOR CHAIRMAN AND COORDINATOR AT 2700 SHILL. PER DAY (\$162.65). FMC AND STAUFFER DO NOT REQUIRE ACCOMMODATIONS IN VIENNA.

3. PRINTER:

PRINTER REQUIRES TWO WEEK TIME TO PRINT THE BIOGRAPHICAL AND ABSTRACTS BROCHURES IN THE 3 LANGUAGES (200 COPIES EACH FOR A TOTAL OF 1200 COPIES). BROCHURES WILL BE OFFSET AND TYPESET WITH ORANGE COVERS. DR. WASSERMAN OF DOW WILL DELIVER PERSONALLY HIS MISSING PICTURE FOR THE BIOGRAPHICAL BROCHURE, BUT LINDLEY OF CYANAMID HAS NOT YET SUBMITTED HIS AND SHOULD DO SO BY SPECIAL DELIVERY TO THE TRADE CENTER. IF ALL MATERIAL WILL BE IN TO THE PRINTER BY JANUARY 31, THEN THE BROCHURES WILL BE READY BY FEB. 15.

4. COMPANIES:

HAD A MEETING WITH CROSSAN, WASSERMAN AND DU BOST OF DOW. CROSSAN HAS AGREED ON THE TITLE AND SUBJECT OF MATTER OF ASSIGNED PAPER. HE UNDERSTANDS THAT BECAUSE OF TIME CONSIDERATION, HIS ABSTRACT WILL NOT APPEAR IN THE BROCHURE. THE DOW PAPER WILL BE PREPARED IN THE U.S. BY DR. CLIVE GORING. DOW WILL CABLE THEIR WASHINGTON OFFICE AND HAVE IT PROVIDE GORING'S ADDRESS AND TELEPHONE TO COMMERCE FOR COORDINATION PURPOSES. RUCKSTUHL OF STAUFFER HAS COMPLETED HIS DIB-471 P FORM BY TELEPHONE FROM GENEVA. ZIPPUSCH OF FMC WAS OUT OF TOWN.

5. CONTROL OFFICER WILL BE VONTILLIUS. TELEPHONE 65-87-87, U.S. EAST-WEST TRADE CENTER, 8 PRINZ EUGEN STRASSE, A-1040 UNCLASSIFIED

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VIENNA, AUSTRIA.

6. RECEPTION:

ECONOMIC/COMMERCIAL COUNSELOR HENRY BARDACH HAS AGREED TO HOSWWA WELCOMING RECEPTION AT HIS HOME ON MARCH 13, AT 1830. TRADE CENTER WILL MAIL INVITATIONS TO BULGARIAN, ROMANIAN AND HUNGARIAN EMBASSIES AS WELL AS TO PRESS AND U.S.

EMBASSY AND COMPANY PERSONNEL. COST OF THE HOSPITALITY
BUDGET WILL BE \$200 FOR TOTAL EVENT.

7. COMMERCE BUDGET BREAKDOWN AS FOLLOWS:

ESTIMATED IN WASHINGTON	ESTIMATED IN VIENNA	DIFFERENCE
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CHMN. AND COORD. SUITE

(2 NIGHTS) \$200	326	PLUS 126
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TRANSPORTATION BETWEEN

HOTEL/AIRPORT 100	150	PLUS 50
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PRINTING 1800	1000	MINUS 800
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TELEPHONE, POSTAGE 100	50	MINUS 50
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PHOTOGRAPHER (2 DAYS/1HR.

PER DAY) 50	100	PLUS 50
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NAME PLAQUES 100	--	MINUS 100
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2350	1636	

RATES WERE CALCULATED AT 16.6 SHILLINGS PER U.S. DOLLAR.
BARNES

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NNN

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